



TRUSTEES OF TRUST FUNDS TOWN OF GILMANTON, NEW HAMPSHIRE

April 23, 2018

APPROVED

Members Present: Fred Buchholz-Chairman, Bob Richards, Bob Burdett, and John Dickey

Absent with notice: Neil Roberts-Treasurer

Also Present: Amy Russell-substitute recording clerk

Meeting Opened – 8:32 A.M.

Old Business

Minutes- 01-22-18

Chairman call for any comments in reference to the 01-22-18 draft minutes.

Bob Richards: Yes, for line #18 is that the increased value-increase in the stock?

Chairman Buchholz: No, that is the accumulated interest in dividends that we have, basically sitting in the bank.

Bob Richards: Total principal does not combine income?

Chairman Buchholz: No, we have to keep income and principle separate.

Chairman Buchholz: As we get dividends from stocks initially go into Fidelity core account then transferred.

Chairman Buchholz: Last year total disbursements around \$5,607.00. Don't forget we plan for perpetuity. We are quite healthy, right now interest rates low but I have seen ads CD's 2+%. At some point we will take that money that does better than 2% and start putting to cd's because that's not a significant portion and is not monies that we require in the short term.

Chairman asks if there are any other comments on the minutes, seeing none, motion to accept.

MOTION: On a motion by John Dickey and seconded by Bob Burdett is was voted to approve the minutes of 1-22-18. (4-0)

Highlight-

Interest rate from MVSb 2.05%, if a year from now we are looking at that same rate and found cd's higher than that, we would look at that.

Bonds-out of bond mutual funds-

Have Neil to check out the New Hampshire Public Deposit Investment Pool-moving slowly no decision needed at this time.

Total portfolio as of the end of Dec-\$632,268.00; end of March-down to \$610,776.00 because of the crazy market.

Spreadsheet & Values

Income projections- are healthy

Total principle value \$417,000 and right now nothing above that amount in holdings.

Chairman Buchholz stated there are a few things he wants to point out-

KRAFT-HEINZ- heavy leveraged company-progressively going down-slightly in black now, no major issues. Interestingly, consumer staples have suffered usually do well when market is doing poorly.

KIMBERLY CLARK- only up 4.79%

P&G – is down 1.22%

AT&T-is only + .59% pending Time Warner deal good dividend paying stock.

Brand loyalty is not there but store brand items are made by the name brand manufacturer.

Right now, one that we don't have in this portfolio but is a good buying opportunity is General Mills. They have acquired new companies with more widespread appeal-examples: *Annie's* and *Blue Buffalo* dog food-move towards natural and organic. General Mills down 20% in the last year with a dividend 4.5%, Chairman sees it as a buying opportunity.

Last meeting- we sold a piece of ABBVIE, we sold at the right time there was some drug testing that did not work out.

Oil companies:

Chevron-11% in the black

OCCIDENTAL-10% in the black

Exxon-11% in the red

P&G buying opportunity, healthy dividend and company isn't going away.

Consensus is there is no need to do anything right now with the portfolio.

Gilmanton Land Trust-up 17%

AT&T- down somewhat and

KRAFT-HEINZ -down somewhat but are healthy, still have dividends accumulating

Conclusion-

Next meeting will be Monday, June 25, 2018 at 8:30 am-Academy Building.

Bob Roberts will not be able to attend for family reasons

John Dickey may not be able to attend due to two pending family events.

Motion to Adjourn: John Dickey

Seconded: Bob Burdett

Board votes unanimously to Adjourn at approximately 8:47 A.M. (4-0)

Respectfully submitted,

Amy Russell

Amended by Heather Carpenter