

TRUSTEES OF TRUST FUNDS TOWN OF GILMANTON, NEW HAMPSHIRE

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April 29, 2019

APPROVED AS AMENDED

Members Present: Fred Buchholz-Chairman, Neil Roberts-Treasurer, Bob Burdett, John Dickey
 and Stephen Hopkins
 Also Present: Heather Carpenter-Recording
 Meeting Opened – approximately 8:28 A.M.

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First Order of Business

- 12 Approval of Minutes
- 13 **MOTION:** On a motion by Chairman Buchholz and seconded by Neil Roberts it was voted unanimously
- to approve the minutes of 02-25-19 per the amendments made by Chairman Buchholz.
- 15 *Summary of amendments are listed on the approved copy of the minutes, on the last page.
- 16 Income Spreadsheet-
- 17 o Total Income monies- \$207,000
- 18 o Total Principal- \$434,000
- o Income Projection- Positive cash flow
- 20 Fidelity Spreadsheet-
- 21 Kraft Heinz- Reduced dividend, management in the company made some strategic errors, but they are
- working actively to reduce their debt.
- 23 Chairman suggests that the Board ride it out until it turns back into positive territory and then sell.
- 24 Other holdings to discuss-
- 25 Abbott Labs- Abbott had broken up a few years ago but retained the medical devise portion and
- Abbvie is a spin off from that, which maintains the pharmaceutical.
- 27 Abbvie- Is a great dividend payer, yielding about 4.5%
- Abbott Labs has turned into a nice growth stock up 212% but it's dividend yield is only about 1.65%
- 29 right now.
- 30 The SPAXX- Fidelity Government Money Market Fund is paying 2.0 something percent. Something the
- 31 Board might consider is to sell Abbott Labs and put it into Meredith Village Saving Bank or let it sit in
- 32 the Fidelity Government Fund for the yield that we are getting.
- 33 Point of discussion on the following topics;

Trustees of the Trust Fund April 29, 2019

- Pharmaceutical pricing under scrutiny
- High security at the bank
- Similar yield with no risk
- 37 **MOTION:** On a motion by Bob Burdett and seconded by John Dickey it was voted unanimously to sell
- 38 Abbott Labs and put it into *safe harbor account.
- 39 *Safe harbor account could be Meredith Village Savings Bank but may be kept in SPAXX until a new bank deal is reached in
- 40 *July*.
- 41 New Business-
- The oil stocks are gradually increasing. Bob Burdett is watching the output shale production. Exxon-
- 43 Mobil has peaked their production when it comes to what they are yielding at each well, it bears
- 44 watching.
- 45 Update on rates-
- NHPDIP rates are falling slightly, it was last checked on April 23rd, down to 2.38, they were at 2.42. The
- 47 Treasurer will start polling banks within the next month, what they could invest in as long as they fit
- 48 the parameters that the Board has been using; availability of money, total protection, ability to
- increase the rate if the rates start to rise, we can get out without penalty and get into a higher rate.
- 50 Discussion on a 5-year lock in vs a shorter term for better rates. The treasurer will be reviewing rates
- and meeting with the follow banks;
- 52 Meredith Village Savings Bank, Franklin Savings Bank, TD Bank, Bank of New Hampshire, and NHPDIP.
- The CD's come due July 25th, the rates will be presented to the Board during the June meeting.
- 54 Chairman Buchholz- Portfolio is in good shape overall, no items of urgency.
- 55 Brief discussion about Proctor and Gamble's growth rate, the stock is up 30%.
- 56 **Conclusion**-
- 57 Next meeting will be Monday, June 24, 2019 at 8:30 a.m.-Academy Building.
- 58 **Motion to Adjourn:** John Dickey
- 59 **Seconded:** Bob Burdett
- Board votes unanimously to Adjourn at approximately 8:49 A.M.
- 62 Respectfully submitted,
- 65 Heather Carpenter

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63 64 Trustees of the Trust Fund April 29, 2019

- 69 Amendments suggested by the Chairman are as follows;
- 70 Line 38-39: clarification made; "*Safe harbor account could be Meredith Village Savings Bank but may be kept in
- 71 SPAXX until a new bank deal is reached in July."
- 72 Line 41- the word "investments" changed to "production"
- 73 Line 46- Typo; Treasure changed to Treasurer
- 74 Line 50- Typo; Treasure changed to Treasurer