



TRUSTEES OF TRUST FUNDS TOWN OF GILMANTON, NEW HAMPSHIRE

September 30, 2019

Members Present: Fred Buchholz-Chairman, Neil Roberts-Treasurer, John Dickey, Bob Burdett, & Stephen Hopkins

Also, Present: Heather Carpenter-Recording

Meeting Opened – approximately 8:30 A.M.

First Order of Business

Approval of Minutes-

MOTION: On a motion by John Dickey and seconded by Stephen Hopkins it was voted to approve the minutes of 06-24-19.

MOTION: On a motion by John Dickey and seconded by Stephen Hopkins it was voted to approve the minutes of 07-08-19.

Chairman Buchholz stated that the 07-15-19 Trust Fund meeting was a five-minute meeting; the Board made a motion to allow Neil Roberts to stay with Meredith Village Savings Bank. Neil Roberts was absent from that meeting but all other Board members were present and the vote was unanimous.

The meeting on 07-15-19 was not recorded.

Income Spreadsheet-

- Total Income- \$215, 886.28
- Total Principle- \$ 424,181.36
- Total Portfolio- \$640,067.64

Mr. Bob Burdett enters the meeting at 8:35 a.m.

Cash Flow-

The anticipated cumulative cash flow of \$14,601, this may decrease somewhat due to Cemetery Trustees are submitting requests for disbursements. It is different from prior years which were submitted monthly, the Town staff asked that the Trustees submit it at the end of the year so they can do one reconciliation.

The forecast was based on last year's value so it should be very close but there will be a submission from Pine Grove Cemetery as well, which has been included in December's projection.

Pine Grove Cemetery is privately owned cemetery run by trustees and the Town has no oversight, not owned or operated by the Town, much like Smith Meeting House but the funds are still managed through the Trustees of the Trust Fund.

History of Smith Meeting House via the Trustees-

Smith Meeting House was like that too, until they had the court battle back in 2000. The way the trusts are allocated is if you have a hundred dollars from ten cemeteries and each put in ten dollars each of them gets ten percent of the earnings. Sometime in the 2000s (1999), the Trustees came across an RSA from the 1950s that said you can allocate it based on market value rather than initial purchase price. For whatever reason they decided to go that route and what that did was penalize the cemeteries that were spending money on maintenance and reward those that weren't. Smith Meeting House, the sexton at the time was George Page, who happened to be an attorney. He was diligent about watching the numbers and he noticed that the monies were going down and ended up suing the Town on behalf of the cemetery. The RSA had not been adopted by any municipality and Smith Meeting House was withdrawn from the Trustees. When that took place, fifty-three percent of the funds where Smith Meeting House Cemetery, so when they pulled it out there wasn't enough money in principle to pay it and they had to borrow the eighty thousand in income to pay it off.

Next Order of Business:

Fidelity Spreadsheet- The spreadsheet is as the close of business on Friday.

Kimberly Clark is slightly above the 10% rule.

J & J is a tiny bit above the 10% rule

Chairman- Point of information, the large spreadsheet the values are as of the end of August, Fidelity is as of the close of business Friday.

Further discussion on the economy and how it can relate to the election process. The stock market is currently up, the Fed is accommodating, the unknown factor of what happens after the election, valuations are high due to stimulus being high, discussion of long-standing companies, the dividends that they pay and the consideration of trimming the particular areas that could be highly sensitive after the election process, like Procter & Gamble. Procter & Gamble is at 2.4%, that could be one to sell. There is nothing preventing us from taking the gains off the table and earning more money in Meredith Village. As of the end of August there is \$35253.

MOTION: On a motion by Stephen Hopkins and seconded by Neil Roberts it was voted unanimously to sell Procter & Gamble and put the funds into Meredith Village Savings Bank. Motion carries

Discussion pertaining to oil companies, their ability to stay competitive and their involvement for solutions with alternative energy.

Conclusion-

The next meeting will be Monday, November 25th, 2019 at 8:30 a.m.-Academy Building; John Dickey will be unable to make the meeting for the season.

Motion to Adjourn: John Dickey

Seconded: Neil Roberts

Board votes unanimously to Adjourn at approximately 9:04 a.m.

Respectfully submitted,

Heather Carpenter